

BRP Management Liability Lines: Private and Not-for-Profit Appetite Heat Map

This guide encompasses all private and not-for-profit (NFP) ownership types, including private equity, venture capital, sole proprietors, family foreign parent and joint ventures.

- Strong Appetite
- Average Appetite
- Limited Appetite
- No Appetite

Private	Industry	D+O Primary	EPLI Primary	Fiduciary Primary	Excess All LOBs
Target Private	Retail	●	●	●	●
	Restaurants and Hotels	●	●	●	●
	Contractors/Construction	●	●	●	●
	Personal Services	●	●	●	●
	Wholesale Trade/Distribution/Manufacturing	●	●	●	●
	Professional Services (A&E, Accounting, Advertising, etc.)	●	●	●	●
All Other Private	Real Estate (Management, Investment, Brokering)	●	●	●	●
	Technology (SaaS, Blockchain)	●	●	●	●
	Transportation/Trucking	●	●	●	●
	Biotech/Pharmaceutical/Nutraceuticals	●	●	●	●
	Adult Educational/Vocational	●	●	●	●
	Healthcare	*	●	*	*
	Collection Agencies	●	●	●	●
	Staffing Agencies/PEOs	●	●	●	●
	Law Firms	●	●	●	●
	Insurance Agents and Brokers	●	●	●	●

Restricted Private: Social media / Online Platform / Gig Economy, Higher Education / Charter Schools, Managed Care, Cannabis, CBD, Tobacco, Cryptocurrency, Alternative Energy (Solar, Wind), Firearms & Ammunition, Correctional, Entertainment / Sports

NFP	Industry	D+O Primary	EPLI Primary	Fiduciary Primary	Excess All LOBs
Target NFP	Unions/Labor Organizations	●	●	●	●
	Social Services	●	●	●	●
	Foundations	●	●	●	●
	Charities	●	●	●	●
	Business and/or Trade Associations	●	●	●	●
	Museums, Botanical, Zoo	●	●	●	●
	Historical Societies/Land Trusts	●	●	●	●
All Other NFP	Country/Social Clubs	●	●	●	●
	PACs (Political Action/527)	●	●	●	●
	Advocacy Groups (501c4)	●	●	●	●
	Youth Development (YMCA, Boys & Girls)	●	●	●	●
	Certifying Bodies	●	●	●	●
	International Relief	●	●	●	●

Restricted NFP: Community Associations (COA/HOA), Religious Institutions, Sports related orgs, Adoption / Foster Care / Fertility

While this document is intended to generally reflect our underwriting appetite for the above risks, please note that this appetite is subject to change at any time and that we reserve the right to accept or decline any submission that is presented to us. © 2021 Business Risk Partners, Inc. All rights reserved.

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